

Structural Aspects of Social Interaction Fall 2006
Sociology 552 Wednesday 12:30-3:30 in Tarbutton 206
Professor Cathryn Johnson
Office Hours: M 3:00-4:00,W 4:00-5:00, or by appt.

This course examines theories that address how status, power, and legitimacy processes operate in small group interaction. We will see the development and extension of theories in the status, power, and legitimacy areas, as well as review the empirical support for these theories. We will discuss the various new directions in the status and networks literature. The status characteristic, gender, will be emphasized, but other status characteristics will be given attention as well.

Requirements include:

- 1) Two 5-7 page critiques of the extensions found in the status and power theoretical traditions. You will be responsible for preparing 1 critique in the status section and 1 critique in the power section. In these critiques, you will discuss the major points of the readings, offer your critique of the ideas, and prepare several questions and/or new ideas that arise out of the readings.
- 2) A 15-20 page extensive theoretical paper to be discussed in class. I will expect a short proposal of your paper before the Thanksgiving break.

Course schedule

- Sept. 6 Introduction to Course
- I. Framing the Issue: Classical Studies of Emergence and Operation of Status Orders.
- Sept. 13 Bales, Robert. 1965. "The Equilibrium Problem in Small Groups." Pp. 444-476 in Small Groups: Studies in Social Interaction, edited by Hare, Borgatta, and Bales, 2nd edition. New York: Alfred A. Knopf, Inc.
- Strodtbeck, F.L., R. M. James and C. Hawkins. 1957. Social status in jury deliberations. *American Sociological Review* 22:713-19.
- Whyte, William F. 1943. Street Corner Society, pp. 2-25. Chicago: University of Chicago Press.
- II. The Expectation States Theory of Status Processes.
- A. Overview and Basic Assumptions
- Berger, J. and T.L. Conner. 1974. Performance expectations and behavior in small groups: a revised formulation. Pp. 85-109 in *Expectation States Theory: A Theoretical Program*, edited by Berger, J. T.L. Connor, and M.H. Fisek. Cambridge MA: Winthrop.
- Berger, J., S. Rosenholtz, and M. Zelditch, Jr. 1980. Status organizing processes. *Annual Review of Sociology* 6:479-508.
- Sept. 20 B. Gender and Interaction

Wood, W. and S.J. Karten. 1986. Sex differences in interaction styles as a product of perceived sex differences in competence. *Journal of Personality and Social Psychology* 50:341-7.

Ridgeway, C., J. Berger, and L. Smith. 1985. Nonverbal cues and status: an expectation states account. *American Journal of Sociology* 90:955-78.

Ridgeway, C. 1987. Nonverbal behavior, dominance, and the basis of status in task groups. *American Sociological Review* 52:683-94.

Carli, Linda. 1995. "Nonverbal behavior, gender, and influence." *Journal of Personality and Social Psychology* 68:1030-1041.

Ridgeway, C. and D. Diekema. 1992. Are gender differences status differences? Pp. 157-180 in *Gender, Interaction, and Inequality*, edited by Ridgeway. New York: Springer-Verlag.

Ridgeway, C. and L. Smith-Lovin. 1999. The gender system and interaction. *Annual Review of Sociology* 25:191-216.

Sept. 27

C. Status and Legitimacy

Meeker, B. and Weitzel O'Neill. 1977. Sex roles and interpersonal behavior. *American Sociological Review* 42:92-105.

Ridgeway, C. and J. Berger. 1986. Expectations, legitimation and dominance in task groups. *American Sociological Review* 51:603-17.

Ridgeway, C., C. Johnson, D. Diekema. 1994. External status, legitimacy, and compliance in male and female groups. *Social Forces* 72:1051-1077.

Berger, Joseph, Cecilia L. Ridgeway, M. Hamit Fisek, and Robert Z. Norman. 1998. "The Legitimation and Delegitimation of Power and Prestige Orders." *American Sociological Review* 63:379-405.

Berger, J. and M. Webster Jr. 2006. Expectations, Status, and Behavior. Pp. 268-300 in *Contemporary Social Psychological Theories* edited by Peter J. Burke. Stanford: Stanford University Press.

Oct. 4

D. Status Processes and Organizations

Cohen, B. and Zhou. 1991. Status processes in enduring work groups. *American Sociological Review* 54:79-93.

Owen-Smith, Jason. 2001. Managing Scientific Laboratory Work Through Skepticism. *American Sociological Review* 66:427-452.

Lucas, Jeffrey N. 2003. Status Processes and the Institutionalization of Women as Leaders. *American Sociological Review* 68:464-480.

Correll, Shelley J. 2004. Gender, Status and Emerging Career Aspirations. *American Sociological Review* 69:93-113.

Oct. 11 E. Status/Legitimacy Processes in Organizations

Ridgeway, Cecilia. 1997. "Interaction and the Conservation of Gender Inequality." *American Sociological Review* 62:218-235.

Mueller, Charles W., Munyae Mulinge, and Jennifer Glass. 2002. Interactional Processes and Gender Workplace Inequalities. *Social Psychology Quarterly* 65:163-185.

Johnson, C., A.M. Fasula, S.J. Hysom, and N. Khanna. 2006. Legitimacy, Organizational Sex Composition, and Female Leadership. *Advances in Group Processes* 23:117-147.

F. Origin of Status Characteristics

Oct. 18 Ridgeway, C. 1991. The social construction of status value: gender and other nominal characteristics. *Social Forces* 70:367-386.

Ridgeway, C., Elizabeth H. Boyle, Kathy J. Kuipers, and Dawn T. Robinson. 1998. "Resources and Interaction in the Development of Status Beliefs." *American Sociological Review* 63:331-350.

Ridgeway, C. and K. G. Erickson. 2000. Creating and spreading status beliefs. *American Journal of Sociology* 106:579-615.

Brezina, Timothy and Kenisha Winder. 2003. Economic Disadvantage: Status Generalization, and Negative Racial Stereotyping by White Americans. *Social Psychology Quarterly* 66:402-418.

Ridgeway, C. 2006. Status Construction Theory. Pp. 301-323 in *Contemporary Social Psychological Theories*, edited by Peter J. Burke. Stanford: Stanford University Press.

II. Framing the issue: Conceptions and Theories of Power and Legitimacy

Oct. 25 1. Individual-Based Power

French, J. and Raven. 1959. The basis of social power. Pp. 150-67 in *Studies in Social Power*, edited by Cartwright. Ann arbor, MI: University of Michigan Press.

2. Relational Dependence Power

Emerson, R. 1962. Power-dependence relations. *American Sociological Review* 27:31-40.

3. Legitimate Forms of Power

Zelditch, M. and H. Walker. 1984. Legitimacy and the stability of authority. *Advances in Group Processes* 1:1-25.

4. Power in Organizations

Kanter, R.M. 1977. Power. Pp. 164-205 in *Men and Women in the Corporation*. New York: Basic Books.

Nov. 1

A. Gender, Status, Power, and Conversation

Kollock, P., Blumstein, and P. Schwartz. 1985. Sex and power in interaction: conversational privileges and duties. *American Sociological Review* 34-56.

Carli, Linda. 1990. Gender, Language, and influence. *Journal of Personality and Social Psychology* 59:941-51.

Johnson, C. 1994. Gender, legitimate authority, and leader-subordinate conversations. *American Sociological Review* 59:122-35.

Okamoto, Dina and Lynn Smith-Lovin. 2001. Changing the Subject: Gender, Status, and the Dynamics of Topic Change. *American Sociological Review* 66:852-873.

Nov. 8

B. Bargaining, Coalitions, and Social Exchange Networks

Bacharach, Samuel B. and Edward J. Lawler. 1981. "Power and Tactics in Bargaining." *Industrial and Labor Relations Review* 34:219-33.

Johnson, Cathryn and Rebecca Ford. 1996. "Dependence Power, Legitimacy, and Tactical Choice." *Social Psychology Quarterly* 59:126-139.

Johnson, Cathryn, Rebecca Ford, and Joanne Kaufman. 2000. "Emotional reactions to conflict: Do dependence and legitimacy matter?" *Social Forces* 79:107-137.

Emerson, R. 1972. Exchange theory, Part II: Exchange relations and networks. Pp. 58-87 in *Sociological Theories in Progress*, Vol. 2, edited by Berger, Zelditch and Anderson.

Boston: Houghton-Mifflin.

Cook, K. and R. Emerson. 1978. Power, equity and commitment of reward and punishment power. *Social Psychology Quarterly* 51:108-122.

Yamagishi, T., M. Gillmore and K. Cook. 1988. Network connections and the distribution of power in exchange networks. *American Journal of Sociology* 93:833-51.

Nov. 15

C. Exchange Network Extensions

Kollock, P. 1994. The emergence of exchange structures: an experimental study of uncertainty, commitment, and trust. *American Journal of Sociology* 100:315-45.

Lawler, Edward J. and Jeongkoo Yoon. 1998. "Network structure and emotion in exchange relations." *American Sociological Review* 63:871-894.

Lawler, Edward J. 2001. An affect theory of social exchange. *American Journal of Sociology* 107:321-352.

Molm, L., N. Takahashi, and G. Peterson. 2000. Risk and trust in social exchange: An experimental test of a classical proposition. *American Journal of Sociology* 105:1396-1427.

Molm, Linda M. 2006. The Social Exchange Network. Pp. 24-45 in *Contemporary Social Psychological Theories*, edited by Peter J. Burke. Stanford: Stanford University Press.

Lawler, Edward J. 2006. The Affect Theory of Social Exchange. 2006. Pp. 244-267 in *Contemporary Social Psychological Theories*, edited by Peter J. Burke. Stanford: Stanford University Press.

Nov. 23

Thanksgiving

Nov 29 D. Status, Power, and Legitimacy

Thye, Shane R. 2000. "A status value theory of power in exchange relations." *American Sociological Review* 65:407-432.

Johnson, C., T. J. Dowd, and C.L. Ridgeway. "Legitimacy as a Social Process." *Annual Review of Sociology* 32:53-78.

Thye, Shane R., David Willer, and Barry Markovskky. 2006. "From Status to Power: New Models at the Intersection of Two Theories." *Social Forces* 84:1471-1495.

Correll, Shelley J. And Cecilia L. Ridgeway. 2003. Expectation States Theory. Pp. 29-52 in Handbook of Social Psychology, edited by John Delamater. New York: KluwerAcademic/Plenum Publishers.. (For Review)

Cook, Karen S. And Eric Rice. 2003. Social Exchange Theory. Pp. 53-76 in Handbook of Social Psychology, edited by John Delamater. New York: KluwerAcademic/Plenum Publishers.. (For Review)

Zelditch, Morris Jr. 2006. Legitimacy Theory. Pp. 324-352 in Contemporary Social Psychological Theories, edited by Peter J. Burke. Stanford: Stanford University Press.

Dec. 6 Discussion of Papers/Wrap-up

Dec. 13 FINAL PAPERS DUE WEDNESDAY, DECEMBER 13, BY 5:00 P.M.